

## REQUEST FOR INFORMATION (RFI)

RFI Number: EVT0001980

Date Mailed: January 18, 2013

Closing Date: February 11, 2013 at 10:00AM

Procurement Officer: Tami Sherley

Telephone: 785-296-3122

Fax Number: 785-296-7240

E-Mail Address: [tami.sherley@da.ks.gov](mailto:tami.sherley@da.ks.gov)

Item: Kansas PACE Expansion Project

Agencies: Kansas Department for Aging and Disability Services

Location: Topeka, Kansas

Scope: The Kansas Department for Aging and Disability Services (KDADS) invites all interested parties (IP) to respond to this Request for Information regarding the Kansas PACE Expansion Project.

**>>>> NOTE: THIS IS NOT A REQUEST FOR BID <<<<**

## Table of Contents

A.	Introduction:.....	3
B.	Questions Concerning this RFI: .....	3
C.	Response Logistics:.....	3
D.	Organizational Background:.....	4
E.	System Background.....	5
F.	Desired RFI Outcomes and Strategy .....	5
<u>H.</u>	Response Structure and Format .....	5
	PACE Expansion RFI Response Form	
	.....	6
<u>      </u>	Signature Sheet.....	7

**A. Introduction:**

The Kansas Department for Aging and Disability Services (KDADS) invites interested parties (IP) to respond to this Request for Information (RFI) regarding the Kansas PACE Expansion Project.

Interested Parties shall respond to this RFI and submit it to the address shown in Section C below no later than 10:00AM on February 1, 2013. Electronic (email) submission is acceptable.

The responding IP will not be bound by the written response; however, because KDADS may rely upon information provided by responders when developing the Kansas PACE Expansion Project requirements and implementation strategies, it is requested that the responding IP be as accurate as possible. While responding IPs will not be bound to any further obligations as a result of response to this RFI, please indicate any interest in potential participation as a PACE organization in the 'Kansas PACE Expansion RFI Response'.

With regard to each response section set forth in Section F and Section G, below, the responding IP is asked to answer each question as accurately and thoroughly as possible.

**B. Questions Concerning this RFI:**

Questions requesting clarification of this RFI must be electronically submitted via email to the Procurement Officer, no later than noon on January 31, 2013. Responses to any questions will be directed to the IP asking the question(s). All questions received electronically by noon on January 31, 2013, will be answered. Oral questions or requests will not be accepted.

**C. Response Logistics:**

1. Response Packaging:

One (1) electronically transmitted set of forms emailed to the procurement officer no later than the submission deadline. Response files must be provided in Microsoft® Office 2007 or searchable Adobe® PDF files.

2. Response Delivery:

Email

3. Response Deadline:

The submission deadline is 10:00AM, February 11, 2013.

4. Response Label

Responses shall bear the name of the individual, partnership or corporation submitting the bid, and shall be labeled, "**Kansas PACE Expansion Project**"

5. Response Follow-Up Communications and Presentations

Any or all responding IPs may be requested to conduct a formal presentation to further explain and clarify the IP's understanding and approach and/or to respond to questions from KDADS in regard to the information submitted.

6. Response Preparation Costs

The cost of developing and submitting the information is entirely the responsibility of the responding IP. This includes costs to determine the nature of this RFI, preparation of the response, submitting the response and any other costs associated with this RFI.

Responses should be prepared simply and economically, providing a straightforward, concise description of the information being requested in this RFI. Emphasis should be on completeness and clarity of content.

7. Response Modifications

Electronic modifications will be considered if received prior to the closing date/time for receipt of Statements of Interest.

**D. Organizational Background:**

The Kansas Department for Aging and Disability Services (KDADS) is a new agency created by the merger of programs from the Kansas Department on Aging (KDOA), the Department of Social and Rehabilitation Services (SRS) and the Department of Health and Environment (KDHE). The merger occurred under an executive order by Governor Sam Brownback in order to streamline the delivery of state services. The new department began on July 1, 2012. All of the programs previously operated by KDOA are now the responsibility of KDADS. All of the disability services programs that were formerly housed in SRS now operate out of KDADS. Some licensure programs previously part of KDHE are also incorporated into KDADS. Our commitment to providing services and choice remains the same.

**Our Mission:**

The Kansas Department for Aging and Disability Services mission is to foster an environment which; promotes security, dignity and independence, while providing the right care at the right time in a place called home.

**Our Vision:**

The Kansas Department for Aging and Disability Services envisions a community that empowers Kansas older adults and persons with disabilities to make choices about their lives.

## **E. System Background**

The Program of All-inclusive Care for the Elderly (PACE) has been a Kansas state plan service since 2002. It provides a managed care option for Kansas Medicaid beneficiaries age 55 and older that reside in the PACE organizations' designated service areas. PACE organizations are responsible for all the health care needs of their member beneficiaries including long-term care services.

There are two PACE organizations in Kansas. Via Christi Hope provides PACE services in Sedgwick County. Midland Care Connections provides PACE services in Shawnee, Jackson, Jefferson, Douglas, Osage, Wabaunsee, and Pottawatomie Counties. Kansas is now seeking to increase the availability of PACE in conjunction with its efforts to reform the Medicaid program.

In January, Governor Sam Brownback charged Lt. Governor Jeff Colyer, MD, and a working group of cabinet members with the task of fundamentally reforming Medicaid to improve outcomes and establish financial sustainability in the face of mounting uncertainty. KanCare is the centerpiece of the state's Medicaid reform efforts and will bring managed care coordination to nearly all of the state's Medicaid beneficiaries.

Through KanCare Medicaid beneficiaries will have the option to choose between one of three managed care organizations that will be responsible for members' health care. PACE will provide a fourth option for those living in the service areas of PACE organizations. Expanding PACE coverage in Kansas will bring this additional option to more Kansas Medicaid beneficiaries.

To guide PACE expansion and ensure that access is available to as much of the state as possible, KDADS worked with the National PACE Association to define service areas for future PACE organizations. Those service areas and additional information about PACE expansion are explained on KDADS PACE website [http://www.kdads.ks.gov/LongTermCare/PACE/PACE\\_Index.htm](http://www.kdads.ks.gov/LongTermCare/PACE/PACE_Index.htm)

## **F. Desired RFI Outcomes and Strategy**

Before KDADS can publish a formal Request for Proposal to expand PACE, the agency needs to finalize the PACE expansion service areas. To guide that decision, KDADS would like each responding IP to address each of these questions regarding the Kansas PACE Expansion Project.

1. What region would you propose serving and would you suggest any modifications to the regions that KDADS has proposed?
2. How many people would you propose to serve with your PACE organization?
3. What timeline would you propose for your PACE project?
4. Would your project involve partnerships with other organizations? If so, please list those organizations.

**G. Response Structure and Format**

To aid in the review and evaluation of responses, the agency asks that interested parties respond to the RFI using a standard response structure. The following 'Kansas PACE Expansion RFI Response' template should be used:

## Kansas PACE Expansion RFI Response

[Date submitted]

### Responses for Consideration:

1. What region would you propose serving and would you suggest any modifications to the regions that KDADS has proposed?	
2. How many people would you propose to serve with your PACE organization?	
3. What timeline would you propose for your PACE project?	
4. Would your project involve partnerships with other organizations? If so, please list those organizations.	

### Signature Sheet

Item: Kansas PACE Expansion Project

Agency: Kansas Department for Aging and Disability Services

Closing Date: February 11, 2013

Legal Name of Person, Firm or Corporation\_\_\_\_\_

Toll Free Telephone Local\_\_\_\_\_Fax\_\_\_\_\_

E-Mail\_\_\_\_\_

Mailing Address\_\_\_\_\_

Street\_\_\_\_\_

City & State\_\_\_\_\_Zip Code\_\_\_\_\_

Signature\_\_\_\_\_Date\_\_\_\_\_

Typed Name of Signature\_\_\_\_\_Title\_\_\_\_\_